MICHAEL MAGNANI

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Drivenprofessional with a board technical skill set. Excellent communicator, experience in interpreting and implementing client and staff vision. Known for ability to multitask and juggle multiple pressing project simultaneously, meeting all deadlines.

**REVELANT WORK EXPERIENCE**

**TRUSTCO BANK 06/**2015- 05/2016

**Bank Manager**

* Built a team of professionals to provide expert client services and achieve company goals.
* Recommended and consulted with clients on the most appropriate product option based on their overall marketing goals.
* Developed numerous marketing programs and guaranteed that they exceeded the expectations of our clients
* Managed client expectations and need to execute products in timely manner.

**Carlson Companies** 09/2001-09/2006 10/2010-05/2014

* Design dynamic and inactivate plan to maintain 5% under budget
* Managed several projects or tasks at a given time while under pressure to meet weekly deadlines
* Trained over 10 staff member to implement a high level performance in sales and client services

**ADDITIONAL WORK EXPERINCE**

*NEW YORK LIFE 01/2015-06/2015*

*TOWN SPORTS INTERNATIONAL- PERSONAL TRAINER 12/2013-04/2014*

*COCA-COLA COMPANY-ACCOUNT MANAGER 02/2008-10/2010*

*COUNTRYWIDE HOME LENDER- SEINOR ACCOUNT EXECUTIVE 10/2006-10/2007*

**EUDCATION**

**RUTGERS UNIVERISTY**

*Full Stack Development October 2016*

**WESTCHESTER COMMUNITY COLLEGE**